



DEALER INSTITUTE

ELITE LEADERSHIP

The Five Behaviors That Set Leaders Apart

DEVELOPING PEOPLE TO GROW YOUR BUSINESS

Unlock Your True Leadership Potential

Are you ready to elevate your leadership skills to the next level and become an elite leader who can inspire, motivate, and drive peak performance in your team and organization?

What We Offer

In this one-day course, you will learn the five key leadership behaviors that differentiate elite leaders from the crowd. These behaviors have been distilled from the findings of four renowned research firms specializing in leadership effectiveness and peak performing organizations.

The Power of Elite Leadership: Discover the transformative potential of elite leadership and how it can impact not only your team's performance but also your career path. Understand the personal characteristics that form the foundation of successful leadership, such as belief in your potential, passion, self-awareness, humility, and adaptability.

Building Strong Interpersonal Skills: Learn how to maximize working relationships with your team members and colleagues. Understand the importance of effective communication, empathy, and active listening in fostering a positive and productive work environment.

How You Benefit

Becoming an elite leader can lead to a myriad of benefits, including improved employee morale, increased productivity, heightened customer satisfaction, and ultimately, higher net profits for your organization. Moreover, mastering these leadership behaviors will not only transform your team but also pave the way for a rewarding and fulfilling career path.



Behavior 1

Personal Character: Develop the traits and qualities that make you an approachable and respected leader. Cultivate authenticity, integrity, and trust to become the person with whom people genuinely want to collaborate and follow.



Behavior 2

Inspirational Leadership: Ignite peak performance in your team by mastering the art of motivation and inspiration. Learn how to set a compelling vision, communicate it effectively, and create a sense of purpose that drives individuals to excel.



Behavior 3

Talent Magnet: Unlock the full potential of your team by becoming a talent magnet. Discover strategies to challenge individuals and the organization to achieve higher performance levels and foster a culture of continuous growth and development.



Behavior 4

Innovation and Adaptability: Break free from the "status quo" trap by embracing innovation and out-of-the-box thinking. Learn to encourage and support creative problem-solving and adapt to change effectively.



Behavior 5

Focus on Peak Performance: Understand the importance of balancing technical and financial performance with people engagement. Explore techniques to align individual and organizational goals, driving success at all levels.

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